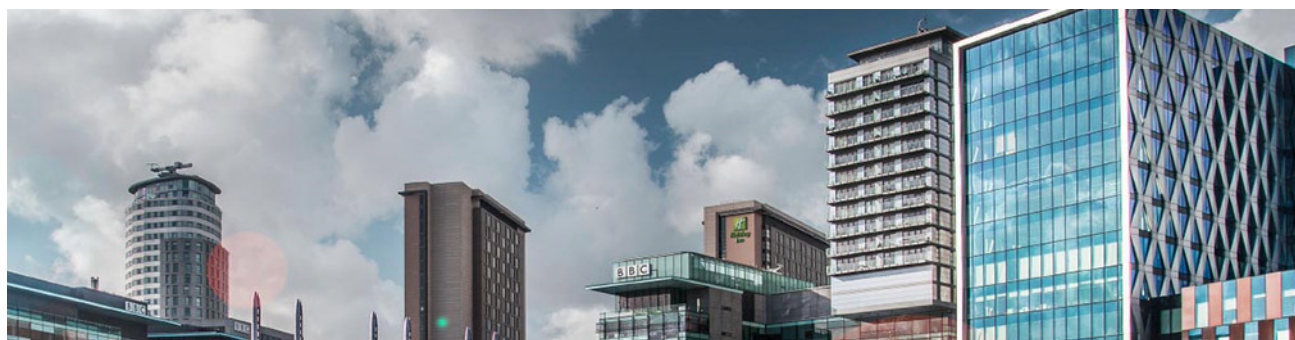



[Product Solutions](#)
[About](#)
[Contact](#)
[Login](#)


CoStar Awards: Simon Korn wins West End dealmaker 2013

By Paul Norman - Friday, November 29, 2013 10:55

[Print](#)

The votes have been received and the winners confirmed in the hotly contested CoStar News 2013 deals and dealmakers of the year competition. In the latest in a series of interviews with the winners, we hand out the award for West End office dealmaker of the year to Simon Korn, of the eponymous Simon Korn Ltd.



As part of the CoStar Office and Industrial Agency Awards for 2013 CoStar introduced two new awards voted for by the readers of our essential daily news service *CoStar News* – the deal of the year and the dealmaker of the year in 11 key markets. These awards focused on leasing only and the year 2013 to date, as opposed to our Agency Awards which focused on the period 1st July 2012 to 30 June 2013.

Simon Korn pictured left receiving the award for West End office dealmaker of the year from CoStar News Editor Paul Norman

The West End's office market is home to some of the UK's most intriguing occupiers and the winner of the dealmaker of the year was involved in realising a particularly interesting move that saw the Gasgosian Gallery relocate to 20 Grosvenor Hill, until recently Savills' long-term headquarters.

This Wednesday Westminster council approved Grosvenor's plans for a TateHindle-designed double height commercial art gallery at the building in the heart of the Mayfair Conservation Area.

The building was prelet before planning was submitted in August 2013.

The deal is on a 20 year lease, with a break clause after 15 years.

Simon Korn acted for the Gasgosian.

Korn said: "I am very pleased to have been recognised for the work on my deal on behalf of Gasgosian Gallery to acquire its new Mayfair art gallery. Finding the ideal space for such an iconic institution is never easy and I was delighted to have found an off market property that met their expectations. I am confident it will become one of the best galleries in Europe.

"The complex negotiations took some 18 months from commencement and concluded in a deal that worked extremely well for both parties.

"To be the sole agent on the transaction was a wonderful challenge and I am glad that the negotiated deal will lead to the creation of a superb cultural landmark for London."

pnorman@costar.co.uk

Adding Value in
Real Estate Finance

pbb DEUTSCHE
PFANDBRIEFBANK

Get in Touch

sales@costar.co.uk

+44 203 205 4600

[Close window](#)